Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

Message Text

UNCLASSIFIED

PAGE 01 MOSCOW 16037 221730Z

43
ACTION EUR-12

INFO OCT-01 ISO-00 EB-06 RSC-01 /020 W
---------- 078474
R 221605Z OCT 74
FM AMEMBASSY MOSCOW
TO USDOC WASHDC
INFO SECSTATE WASHDC 3710
AMEMBASSY VIENNA
AMEMBASSY WARSAW

UNCLAS MOSCOW 16037

USDOC FOR BEWT/TPD

VIENNA FOR EWTC

WARSAW FOR USTDC

E.O. 11652: NA
TAGS: BEXP, UR
SUBJ: VISIT TO MOSCOW BY PRESIDENT, JAMBOR ENTERPRISES

REF: WARSAW 6372

1. DR. JAMBOR (PRESIDENT, JAMBOR ENTERPRISES, NYC) FOLLOWED WARSAW SALES SEMINAR (REFTEL) WITH VISIT TO MOSCOW (OCTOBER 9-14) IN ATTEMPT TO LAY GROUNDWORK FOR SIMILAR SEMINAR/EXHIBIT IN MOSCOW COMMERICAL OFFICE FIRST QUARTER 1975. ALTHOUGH JAMBOR REGARDED HIS TRIP HERE WORTHWHILE AND WAS PLEASED WITH RECEPTION IN MINHEALTH, PROBLEMS ENCOUNTERED IN ELICITYING ACTIVE SUPPORT OF SOVIET ORGANIZATIONS (MINISTRIES, FTO'S, INSTITUTES, AND EVEN CHAMBER OF COMMERCE AND INDUSTRY) POINT UP DIFFICULTIES -- EVEN COMPARED TO SITUATION IN OTHER EE COUNTRIES -- IN ENTERING SOVIET MARKET WITHOUT EXTENSIVE AND OFTEN LONG PREPARATION.

2. JAMBOR HAD HOPED TO ARRANGE DISPLAY IN USCOMMOFF OF SOME OF SAME DENTAL EQUIPMENT HE SHOWED AT USTDC IN WARSAW, BUT MINHEALTH OFFICIALS, WHOSE COOL REACTION HAD BEEN CONVEYED
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 MOSCOW 16037 221730Z

TO JAMBOR ON NUMBER OF OCCASIONS BEFORE VISIT, INSISTED THAT

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

PRIOR TO EVEN INFORMAL DISPLAY OF EQUIPMENT OR VIEWING OF HIS FILM, INSTITUTES WOULD HAVE TO STUDY FURTHER HIS PRODUCT LITERATURE. DESPITE JAMBOR'S HOPES TO BRING MINHEALTH AND INSTITUTE OFFICIALS TO USCOMMOFF FOR FAMILIARIZATION WITH HIS EQUIPMENT, MINHEALTH REMAINED ADAMANT THAT FIRST MOSCOW VISIT BE LIMITED TO INTRODUCTORY CALL AT MINISTRY. (EVEN MEDEXPORT DECLINED RECEIVE JAMBOR THIS TRIP.)

3. MINHEALTH HAS ASSURED JAMBOR AND COMMOFF THAT IT WILL ASSIST IN ANY SEMINAR/PRODUCT DISPLAY JAMBOR STAGES NEXT YEAR AT COMMOFF, BUT THEY WISH TO REVIEW LIST OF PROPOSED DISPLAY ITEMS IN LIGHT OF STUDIES BEING CONDUCTED BY THEIR INSTITUTES ON JAMBOR SAMPLES AND LITERATURE.

4. COMMOFF WILL CONTINUE TO MONITOR AND ENCOURAGE INTEREST OF MINHEALTH, FTO MEDEXPORT, AND CHAMBER, BUT IT IS NOT PRODUCTIVE TO GET TOO FAR OUT IN FRONT OF SOVIET CO-SPONSORS.
STOESSEL

UNCLASSIFIED

NNN

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 22 OCT 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974MOSCOW16037
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740301-0303
From: MOSCOW
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19741027/aaaaawwg.tel
Line Count: 79
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: WARSAW 6372
Review Action: RELEASED, APPROVED
Review Authority: golinofr
Review Comment: n/a
Review Content Flags:
Review Date: 15 MAR 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <15 MAR 2002 by chappeld>; APPROVED <23 MAY 2002 by golinofr>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: VISIT TO MOSCOW BY PRESIDENT, JAMBOR ENTERPRISES
TAGS: BEXP, UR
To: COM
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005